SOUTHERN MASS SAILING

CONFERENCE CALL

05/07/07

Meeting called to order at 7:05 PM

PRESENT: Peter Johns, Wianno YC, Richard Watson, Wild Harbor YC, Tim Bryant, Edgartown YC, Phyllis Partridge, Beverly YC, Gary Doodlesack, Falmouth YC, Alex Meleny, Vineyard Haven YC, Wes Durant, Wild Harbor YC. Jim Logue, Scituate Harbor YC, Jamie Noonan, Scituate harbor YC, Lisa Patten

Minutes of 4/09/07 meeting accepted with no corrections.

FINANCIAL UPDATE – Richard Watson reviewed the budget as attached to agenda memo. Richard pointed out three areas of the budget:

INSURANCE – potential to save approx \$1000.

ACCOUNTING – not enough good data from 2006 to compare

WEBSITE – much of the \$4400. expense for set-up of site a one time fee

Additional fees will be required for next Phase of website....amount not

Known at this time.

Additional expense of \$1750 paid to NEYRC for dues. Discussion regarding value of this membership to Southern Mass Sailing tabled until the Fall meeting. Richard clarified that Southern Mass Sailing does not own shares in General Electric, however the Foundation owns the shares. Wes suggested that the budget for Insurance not be reduced however should be increased to \$3000. The Accounting firm of BOTTOM LINE BOOKKEEPING has been hired and they will build a balance statement for the organization. They will be sending out the dues notices accompanied with a letter stating the intent of the restructure and sent to all Treasurers of member Clubs. They will also collect all fees and submit monies to Richard. Peter commented on the ENTRY FEE line item and expected the revenue to increase based on the interest expressed to date on the Ladder events. Richard further explained that DAMAGE DEPOSITS were noted on both the INCOME and EXPENSE sides of the budget. Possibility of holding checks received and not depositing and later reimbursing.

REIMBURSEMENT POLICY - research revealed no written policy on topic. Richard emphasized the fact that Southern Mass Sailing as an organization believes in volunteerism. Reimbursements will be distributed for food and any other expense not covered by volunteerism but necessary to run the event. All in support of the verbal policy.

GRAN PRIX EVENTS – it is suggested that Host Clubs not gouge participants and consider reducing costs of running the event

WEBSITE UPDATE – Peter Johns reported that the website will be up by Friday. Delay was result of copyright issues relating to photographs. All resolved. Updates from past fifteen days are being held until website totally built. SMSailing .org will eventually point to new website. New web address: www.southernmasssailing.com

www.southernmasssailing.net www.southernmasssailing.org

LADDER EVENTS- Event championship entries will be live on Regatta Network. Only Medical forms need to be downloaded from website and brought signed to the event. NOR for any of the events should be on the Host Club website which will have a link to Southern Mass Sailing website. GINN PROSSER will be held at Pleasant Bay Sailing Center if any entries are received. There were only two entries in 2006. If this occurs again this season the entries will be sent on to the Area event.

Gill Magoon July 16-17 Beverly YC Ellen Duane Chair Mary Pierce, Jury

Nash Jones July5-6 Wianno YC Peter Johns Chair John Field Jury

Cummings July9-11 Pleasant BayCB

All entry forms can be downloaded from regatta Network. Each participant must have form signed by an Officer of their member Club and bring signed form to the event venue. Medical Form must also be downloaded from Regatta Network and completed form brought to event venue site. Regatta Network will accept credit card payment.

TROPHIES – A list of all trophies awarded in 2006 was requested from Wes Durant. Wes agreed to work with Peter Durant and compile a list of trophies awarded for both Ladder events and Gran Prix events. Discussion on number of trophies awarded at Gran Prix event and all agreed this number should be reduced. Trophies will not be awarded at the Beverly Junior Regatta. Still working on a system for scoring.

GRAN PRIX – event schedule as noted. Emphasis on quality race management in running these events. If help needed in getting key people to assist with these events please contact Peter Johns.

US SAILING TRAINING -

Level 1 MMA session full Level 2 Tabor No limit

Coaches Meeting – June 19th following training approx 4PM Matt Wake from Sturgis Boats to assist. Head count from Program Directors needed. No FEE to attend. Instruction and review on use of Regatta Network, setting up a LOGIN and Password.

TEAM RACING – Jon Faudree will send an update to all. August 10 scheduled for A Team finals. US Sailing Umpires needed. Contact Peter Johns with any info.

COMMUNITY BOATING SUPPORT – Peter Johns presented a proposal to purchase four tickets to the fundraiser scheduled for May 19 in support of Community Boating of New Bedford. All in favor of spending \$500. to purchase four tickets. Tickets will be available contact Peter Johns for info.

OTHER BUSINESS – Question raised if a face to face meeting was necessary for all Representatives. Most felt it was not needed. Conference calls have been very beneficial to date and all are welcome to participate.

Meeting adjourned at 2037.

Respectfully submitted

Phyllis Partridge